

First Quarter 2014

# EMS Index Outperforms S&P in Q1 2014

Winner's Circle	Tier			
Flextronics International	18.9%	L		
Benchmark Electronics, Inc.	(1.9%)	Ш		
SigmaTron International	35.0%	III		
Maria ( De la constante	_			
Worst Performers		Tier		
Jabil Circuit Inc.	(3.2%)			
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Note: Based on quarter-over-quarter share price performance

## **EMS Stock Highlights**

- Large Index has increased 9.4% from last quarter
- Mid Index has decreased 4.2% from last quarter
- Small Index has increased 3.1% from last quarter

## **EBITDA Margins**

Large Tier	4.4%
Mid Tier	5.5%
Small Tier	4.6%

### YOY LTM Revenue Growth

Large Tier	(1.0%)
Mid Tier	(9.2%)
Small Tier	9.0%

Source: Capital IQ as of March 31, 2014 Note: Average for each sector, YOY stands for year-over-year

### **EMS Size Guide**

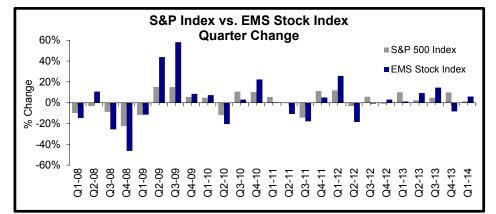
(Revenue Dollars)

Large (Tier I) Greater than \$3 billion

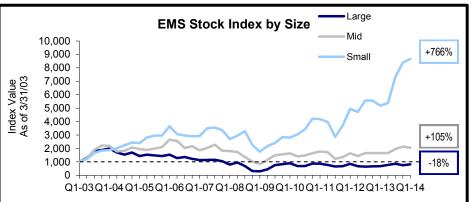
Mid (Tier II) \$300 million to \$3 billion

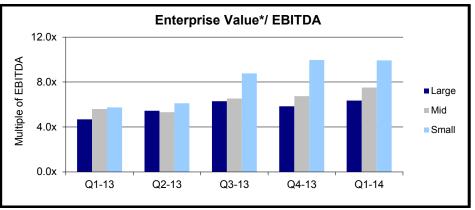
Small (Tier III) Below \$300 million

Note: Companies are included in a given tier by falling within the threshold for two consecutive quarters



EMS STOCK INDEX





\*Enterprise Value is calculated as Market Cap on March 31, 2014 plus debt, preferred equity and minority interest less cash

Note: See the following page for specific company classifications

## About the EMS Stock Index

Similar to the S&P 500 Index, the EMS Stock Index is a market cap weighted composite index. The index is prepared by first selecting a base period, in this case, Q1 2003, and totaling the market caps of the companies for each tier in this period. This period and total market cap is set to a base index, in this case, 1,000. Next, for each tier, the current period's total market cap is calculated, divided by the base period's total market cap and then multiplied by the base index (1,000). The result is the index value used for plotting in the graph above.

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## **EMS Stock Index Data**

				Avg. Cash					
	Stock	LTM	Diluted	Conversion	Current	EV/	EV/	Market	
	Price	Sales	EPS	Cycle	Ratio	EBITDA	Sales	Сар	Net Debt
		(\$M)		(days)				(\$M)	(\$M)
Large									
Celestica Inc.	\$ 10.97	\$ 5,796	\$ 0.64	42.0	1.91	7.4x	0.3x	\$ 1,969	\$ (544)
Flextronics International Ltd.	9.24	24,680	0.43	29.4	1.20	6.9x	0.2x	5,566	438
Jabil Circuit Inc.	18.00	17,719	1.24	6.1	1.27	4.7x	0.3x	3,712	1,161
Sanmina Corporation	17.45	5,870	1.17	50.1	1.78	6.3x	0.3x	1,445	252
Mid									
Benchmark Electronics Inc.	22.65	2,506	2.03	86.5	3.37	6.9x	0.4x	1,220	(335)
Key Tronic Corp.	10.42	325	0.92	81.8	2.86	7.5x	0.3x	110	(1)
Nam Tai Electronics, Inc.	5.89	856	0.00	0.3	3.28	nmf	nmf	267	(270)
Plexus Corp.	40.07	2,231	2.40	70.7	2.30	8.7x	0.6x	1,360	(64)
Sypris Solutions Inc.	2.77	311	(0.51)	42.4	1.60	6.9x	0.2x	56	5
Small									
IEC Electronics Corp.	4.48	140	(1.08)	78.0	2.33	11.6x	0.6x	45	33
Nortech Systems Inc.	5.03	111	0.29	81.9	1.80	7.4x	0.2x	14	12
SigmaTron International Inc.	11.99	218	0.70	79.1	2.27	7.7x	0.3x	48	26
SMTC Corporation	1.99	276	(0.20)	66.5	1.21	11.2x	0.2x	33	26
Sparton Corp.	29.28	307	1.28	97.5	2.04	11.9x	1.0x	287	25

Source: Capital IQ as of March 31, 2014; stock price adjusted for dividends and splits

### About Lincoln International

Lincoln International specializes in merger and acquisition advisory services, debt advisory services, private capital raising and restructuring advice on mid-market transactions. Lincoln International also provides fairness opinions, valuations and pension advisory services on a wide range of transaction sizes. With sixteen offices in the Americas, Asia and Europe, Lincoln International has strong local knowledge and contacts in key global economies. The firm provides clients with senior-level attention, indepth industry expertise and integrated resources. By being focused and independent, Lincoln International serves its clients without conflicts of interest. More information about Lincoln International can be obtained at www.lincolninternational.com.

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